

Compressor exchange program



Exchange your worn Ful-Vane™ compressor and receive a reconditioned unit built to exacting FLSmidth specifications with new OEM parts. Each exchange compressor carries the same 4-year warranty as a new compressor.

Make your next emergency hassle-free

Our Ful-Vane™ compressor exchange program delivers:

- **A replacement compressor immediately shipped from factory warehouse stock**
- **OEM Fuller™/FLSmidth® quality parts**
- **“Same as new” factory warranty**
- **Full inspection of the returned compressor with process improvement recommendations**
- **Delivery, removal, and replacement service**

FLSmidth's compressor exchange program is available for these popular sizes:

80 / 100 LP/SS	175 / 200 HP
80 / 100 HP	225 SS
110 / 120 LP/SS	250 / 300 LP/SS
110 / 120 HP	300 HP
135 / 150 LP/SS	350 LP/SS
135 / 150 HP	350 HP
175 / 200 LP/SS	508 SS / 608 SS

Note:

HP - High Pressure

LP/SS - Low Pressure / Single Stage

FLSmidth's compressor exchange program exchanges worn Ful-Vane compressors for OEM factory reconditioned and warranted replacements. Quick delivery can be made because large inventories of popular compressors are manufactured and maintained at FLSmidth's Manheim plant and at our Certified Service Centers located strategically throughout the USA and Canada.

How does it work? Simply call a local Certified Service Center or FLSmidth. A Customer Service Representative will confirm availability and the exchange compressor will be shipped to you.

FLSmidth is the only organization that can provide OEM certified compressor exchanges that carry the same warranty as a new unit. When it comes to Ful-Vane™ compressors who would know better than the people who designed and manufactured the original equipment?

The program minimizes downtime for replacement and is a highly-economical method for restoring compressors to original performance standards.

Many of our customers are enjoying the capital cost savings feature of this unique program rather than investing in a completely new unit or assuming the risk of re-conditioning existing units by non-FLSmidth sources.

Every exchange compressor is a completely restored unit which meets strict manufacturing and quality standards, and comes with a “same-as-new” 4-year manufacturer's warranty.

FLSmidth compressors are stocked at convenient locations across the USA and Canada in most popular sizes.

Your exchange compressor will include:

- New or reconditioned cylinder
- New B3000™ OEM blades
- New hub seal rings
- New angle check valves
- New or reconditioned bearing retainers
- New or reconditioned rotor
- New bearings
- New gaskets and shims
- New or reconditioned heads
- New mechanical seal parts or packing, as required

All exchange compressors are completely assembled with internal clearance set to exact factory specifications. Furthermore, each exchange compressor is factory inspected and tested.

Step-by-step ordering

1. Contact the nearest FLSmith Service Center (see back for details) or call FLSmith at (610) 264-6800.
2. Advise your requirement with compressor serial number, size and rotation. The availability of an exchange compressor and shipping date will be provided. An Exchange Compressor Proposal will be provided to you.
3. As soon as an order is placed and the exchange compressor is shipped, the worn compressor becomes the property of FLSmith, and must be promptly returned to the FLSmith Service Center as instructed by our Customer Service Representative.

It is imperative that the worn compressor be promptly returned to FLSmith for reconditioning and to re-stock the Exchange Program inventory. Only return the basic compressor. DO NOT RETURN the accessories, as listed below:

- Motor
- Drive components/coupling
- Lubricator and piping
- Intake filter
- Discharge non-return valve
- Mounting base
- Other accessories, depending on application

The compressor returned must have the identical serial number as reported when ordering the exchange compressor.

If inspection at our Service Center determines that the returned cylinder, rotor or heads are worn beyond factory limits, a new part will be used and the appropriate charge will be added to the basic exchange price. If all four major parts are worn beyond rebuild limits, the price of a new compressor less 10% discount will be charged instead of the basic exchange price.

Please refer to your Exchange Compressor Proposal for the basic exchange price and the additional charge for each major part that cannot be reused.

FLSmith Quality Guaranteed:

- Each exchange compressor comes with a 4-year factory warranty valid from the date of shipment to guarantee the quality of our material and workmanship.
- The warranty does not cover wear and tear caused by unusual operating conditions or lack of proper air filtration, lubrication or cooling.

In the event that a factory-reconditioned exchange compressor is not available, we will ship a brand new unit. About half of the exchange compressors sold through the FLSmith Exchange Compressor Program are brand new.



World-class warranty

Materials & workmanship – 4-year warranty against defects in materials and workmanship.

Air-end cylinder – our B3000™ carbon fiber blades will not damage an air-end cylinder.

Blade life – warranty of our B3000 carbon fiber blades will be prorated for either 20,000 hours or 3 years from first use, whichever comes first (subject to proper maintenance and operation of the inlet filtration, lubrication, and cooling systems).

Service center locations

www.flsmidth.com

Technical Services - All Areas

Tom Barrall (Manheim, PA)
Mobile: +1 484-201-0779
tom.barrall@flsmidth.com

Bob Youells (Bethlehem, PA)
Office: +1 610-264-6515
Mobile: +1 610-704-2894
robert.youells@flsmidth.com

Joe Graves (Sioux City, IA)
Office: +1 402-494-6500 ext 1
Mobile: +1 712-490-7981
joseph.graves@flsmidth.com

**Service Advice and
After-Hours Emergency**
+1 610-264-6800

**For OEM Parts and Service call: +1
800 795-6825**

WESTERN CANADA

Wild Rows
5901 63 Avenue
Lloydminster, AB Canada T9V 3C1
Tel: +1 780-875-0650

NORTHWESTERN USA

James Brinkley Inc.
3327 NE 125th Street, Suite 104
Seattle, WA 98125
Tel: +1 206-682-4051

SOUTHWESTERN USA

McKenna Engineering Inc.
1162 E. Dominguez St.
Carson, CA 90746
Tel: +1 310-763-7929

REFRIGERATION - WESTERN USA

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4812 Enterprise Way
Modesto, CA 95356
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CENTRAL USA

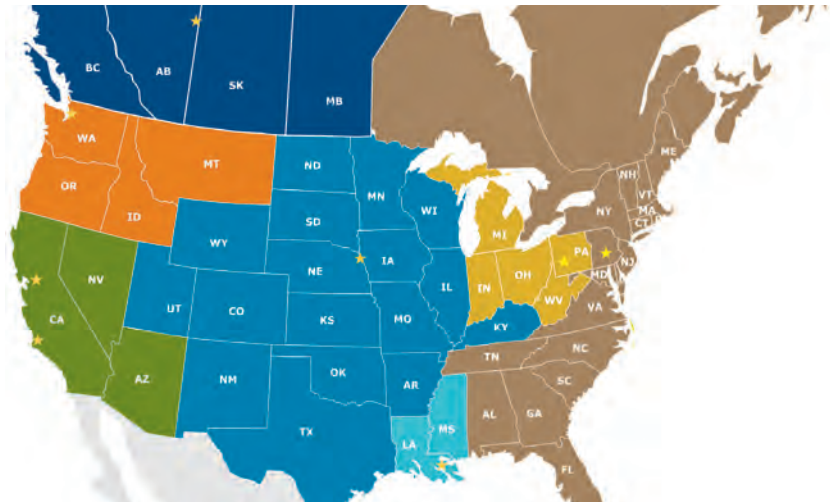
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EASTERN USA & EASTERN CANADA

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