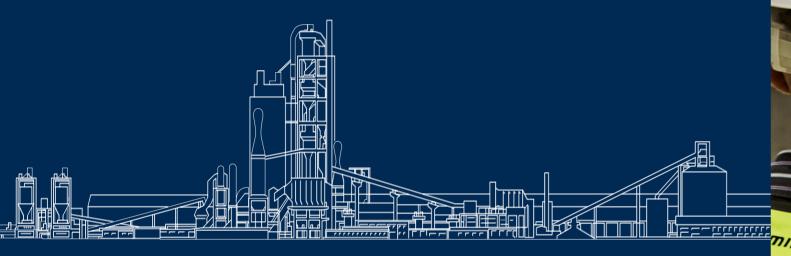
### Maintenance Service Agreements

a comprehensive service solution





# Your maintenance program directly effects your profitability



Avoid unplanned shutdowns and optimise your scheduled downtime - by having the proper maintenance strategy and execution. Sounds easy, but it requires the right skills to plan and perform these tasks - as well as the time, tools and resources to do them. Let us help.



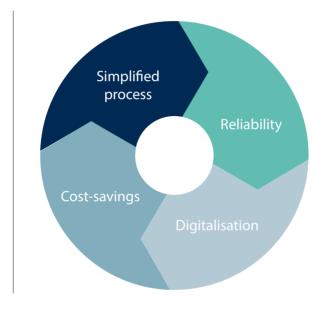
## A customised plan to fit your needs

#### Service solutions for your peace of mind

With our Maintenance Service Agreements, your local staff is advised by our skilled engineers, so that the equipment is maintained in the best manner and you achieve higher reliability. We can do everything, from inspections on-site to online condition monitoring, installation services and even maintenance strategy. You can concentrate on running the plant, safe in the knowledge that your equipment is being looked after by our local team and a global network of experts.

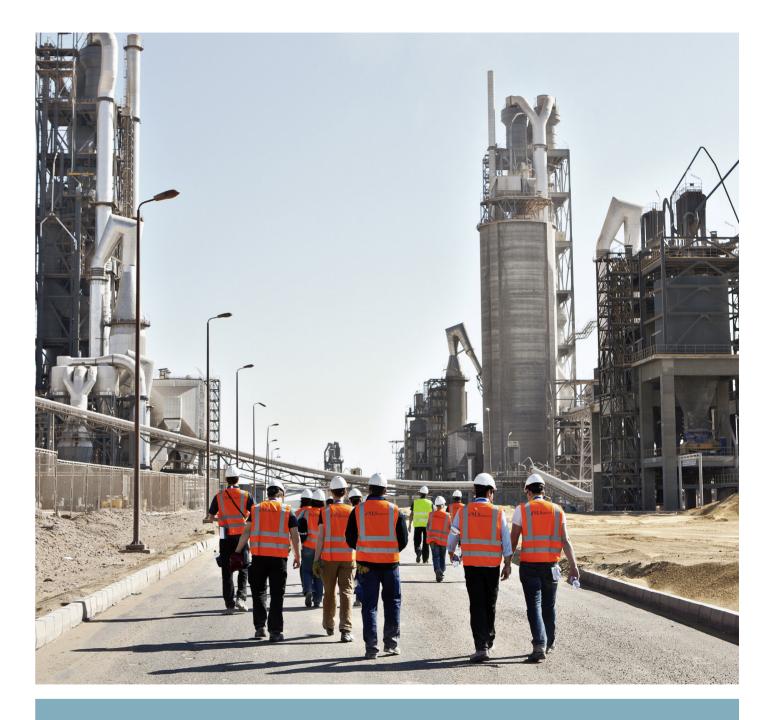
#### Different plants have different needs

We know that maintenance needs vary from plant to plant, and they change over time. That's why we support you in an engaged and structured way. You decide how much support you need, choosing from the Healthcheck, Inspections, Smart support, and Full preventive/ predictive packages outlined below. We cover all FLSmidth and various non-FLSmidth products. Add-on services are also available, should you wish for us to support with further expert services, such as training, hot kiln alignment or shutdown support services.



#### Choose the Maintenance Service Agreement that best suits your needs

Service module	Healthcheck	Inspections	Smart support	Full preventive/ predictive	
Basic inspection	✓	✓		✓	
Spares inventory check	✓	✓		✓	
Detailed inspection		1		1	
Shutdown planning		1		1	
24/7 Remote emergency support			1	1	
Remote insights			1	1	
Online condition monitoring			Select products	Select products	



Maintenance Sevice Agreements:

- Equipment availability
- Dedicated Service Account Manager
- Priority status and fast response time
- Increased performance
- Increased equipment reliability, lifetime and efficiency
- Lower operating cost
- Increased equipment and component lifetime
- Improved safety
- Customised and proactive approach
- Spare parts planning

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#### Get to know our agreements better

Service	What you can expect		acka ımma	_	
Basic inspections	Scheduled site visits by a technical specialist to evaluate equipment behaviour and condition using a proven checklist, and resulting in a traffic-light type of report.  Special tools or measurements are not included.				
Spares inventory checks	Prior to detailed inspection of equipment, FLSmidth engineer evaluates spares availability vs. requirement of critical (and in some cases, operational) spare parts, based on FLSmidth list of recommended spare parts.  Includes:  Documentation of main equipment installed at the plant site Review of the existing spares inventory on site Cross check against FLSmidth recommended list of spare parts (critical and operational)	ופפותוכוופכא	Inspections		
Detailed inspections	Running and stop inspections by technical specialist per the equipment manual, delivering reports with short, medium and long term recommendation actions for equipment reliability.				
Shutdown planning	Support for preparation of plant maintenance schedules based on the outcome of detailed inspections. Includes lists of tasks, tools, spare parts and consumables.				Full preventive/predictive
24/7 Remote emergency support	<ul> <li>Case registration accessible 24/7.</li> <li>On-demand remote support on emergency, troubleshooting, technical and operational issues.</li> <li>Secure remote access for equipment/plant control system to perform diagnostics and push changes.</li> </ul>				Full prever
Remote insights	SiteConnect app, providing access to self-service dashboard of plant KPIs.			Smart support	
Online condition monitoring	Online condition monitoring service packages, including:  Regular reports with key insights (KPIs) on asset health  Sensor health monitoring and alarms  Root cause analysis and critical asset health recommendations based on predictive analytics (future)  Two levels of packages (Essential and Extended) available.				







#### Most common add-on services

Service	Deliverable	
Hot kiln alignment	Includes standard and comprehensive hot kiln alignment for higher availability and longer kiln life.  One of our specialised services, to take care of your critical equipment.	
Shutdown technical advisory support	Technical advisory during shutdown. This can be combined with repair or installation services, in a service package where we take care of the main services - so you can maintain safety, minimise downtime and optimise costs.	
Ad-hoc and troubleshooting support on-site	During emergency breakdown - in case the unexpected still occurs, we help you get your equipment up and running as soon as possible.	
Trainings	Training programs to foster knowledge-sharing regarding maintenance, plant process, mechanical, electrical and automation disciplines.	
Process audits	Comprehensive process audits, including laboratory testing of material where relevant. The results are summarized in a report that details the findings and includes recommendations. There are various types of audits, bringing you value in terms of, e.g., process and plant performance, power and energy savings, fuel optimization and sustainability.	

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#### **TOWARDS ZERO EMISSIONS IN CEMENT**



Local offices located across the globe.
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